

The Exchange

MAJORITY LEADER ISAAC G. BRYAN | SEPTEMBER | 2023

Resources for local small businesses, nonprofits, and community groups.



NEW THIS MONTH

Get Certified Minority/Woman Owned

The Sky is the Limit for Certified Businesses!

Thursday, September 14, 2023 | 10:00AM - 12:00PM

Government contracts are set aside for certified women, veteran and minority-owned businesses. Join online via Zoom or in-person to learn who qualifies, which type of certification is best and when to buy.

[Register Here](#)

LIVE

SBE SMALL BUSINESS EXPO

LOS ANGELES

**LOS ANGELES MARRIOTT
BURBANK AIRPORT**

SEPTEMBER 6

REGISTER NOW

**AMERICA'S BIGGEST BUSINESS
NETWORKING EVENT**

FREE!

Small Business Expo is America's Largest Networking & Educational Event for Small Business Owners & Entrepreneurs. Come join this in-person event with workshops led by leading small business industry experts to help small businesses grow and network.

Upcoming Events

SEP 6

Small Business Expo. [Register](#)

SEP 7

Fuel to Grow: How to Obtain Loans in Today's Environment. Valley Economic Alliance Webinar. [Register](#)

SEP 14

Get Certified to Contract: Minority, Women, Veteran Owned Businesses. Zoom and In-Person Workshop. [Register](#)

SEP 20

Resilience Hubs as Community Superheroes of Climate Preparedness and Disaster Recovery. Urban Waters Learning Network Webinar. [Register](#)

SEP 26

Know Before You Sign the Dotted Line: Reading & Negotiating Business Contracts. LA Law Library Webinar. [Register](#)

SEP 27

Crafting a Powerful Capability Statement. PACE Business Center Webinar. [Register](#)

SEP 28

Business Emergency Resource Webinar. LA Mayor's Office. [Register](#)



BuildLACCD

Join Us

**Small Contractor
Boot Camp!**



Contractor Bootcamp Program

Tuesdays & Thursdays, October 3 - 12, 2023 | 5:30PM - 8:00PM

Small contractors have the opportunity to improve their competitive bidding capacity in this virtual four-session program. Registered small business contractors will learn from a comprehensive curriculum which includes pre-qualification process for bench contracts, how to bid for work and successfully execute BuildLACCD construction projects and more.

[Register Here](#)



**URBAN WATERS
LEARNING NETWORK**

Learning Series: Building Water Equity and Climate Resilient Communities for ALL

The Urban Waters Learning Network is hosting a webinar series to highlight a variety of strategies that community-based organizations can use to help their communities anticipate, prepare for, and respond to climate risks such as flooding, coastal storms and drought, with a focus on protecting community members who are most vulnerable to climate threats.

To learn more visit:

urbanwaterslearningnetwork.org



**department
of economic
opportunity**
COUNTY OF LOS ANGELES

Resources for **Workers** and **Businesses** Impacted by the Entertainment Strikes



Access support and technical assistance offered by various County departments and partners to all workers and businesses financially impacted by the strikes.

Scan QR code or visit bit.ly/HollywoodStrikeResources

Alongside writers and actors, the shutdown of television and film productions have adversely impacted many crew members and small, local businesses from florists to caterers to dry cleaners that work within the entertainment industry. Missed our webinar on resources for workers and businesses impacted by the entertainment strikes? We got you covered!

Visit

bit.ly/HollywoodStrikeResources or scan QR code to watch a full recording of the presentation, access resource links, and connect to support and technical assistance offered by County departments and local partners.

department
of economic
opportunity
COUNTY OF LOS ANGELES

FREE LEGAL HELP FOR LA COUNTY SMALL BUSINESSES!



**Save time, money and
resources for your small business!**

Connect with legal experts to get help navigating the complex legal system. Access on-going webinars, one-on-one counseling, and legal academies at NO-COST. Topics include commercial lease agreements, contract negotiations, intellectual property, and more!

Visit bit.ly/FreeLegalSupport to apply or call 866-375-9511 for support!

department
of economic
opportunity
COUNTY OF LOS ANGELES

**Found a skimmer? Call the California
EBT Retailer Hotline at 866-328-4212.**



How to protect my business from EBT card skimming

A card skimmer is a compromised faceplate over the point of sale machines placed by fraud perpetrators. Fake card readers can be spotted based on the card length exposed during a transaction.

Here are some ways you can SPOT A FAKE:

- Wider outer borders
- Backlight for keys are not visible or faint
- Frame feels wiggly or detachable
- Backlight for keys are not visible or faint
- Keys are unusually thick and stick when pressed
- Wider spacing between keys





United States
Environmental Protection
Agency

EPA Released Environmental Justice Toolkit for Lead Paint Enforcement Programs

The Toolkit provides strategies, examples, and other information for federal, state, Tribal and local government enforcement practitioners to use during all stages of environmental enforcement and compliance monitoring activities designed to eliminate harmful exposures to lead paint in housing.

See the Tool Kit [here](#).

SHOP LOCAL LA COUNTY - RESOURCES FOR SMALL BUSINESSES



Shop Local LA is a County-wide campaign led by the Los Angeles County Department of Economic Opportunity focused on helping local businesses modernize and compete in a digital world, while encouraging communities to reinvest in local entrepreneurship and businesses, especially those in underserved communities. Through Shop Local, DEO connects small businesses to digital upskilling and resources including social media support, digital marketing, and more! Visit shoplocal.la to get started today.

FUNDING & CONTRACT OPPORTUNITIES

Upcoming Deadlines

California Community Reinvestment Grants Program

NEW!

Awards grants to Local Health Departments and qualified Community-based Nonprofit Organizations to support job placement, mental health treatment, substance use disorder treatment, system navigation services, legal services to address barriers to reentry, and linkages to medical care for communities disproportionately affected by past federal and state drug policies, also known as the War on Drugs.

Application Deadline: September 18, 2023. [Learn More](#)

Community Resilience Centers Round 1 PROJECT DEVELOPMENT Grant

NEW!

Funds planning, development, construction, and upgrades of local facilities to serve as Community Resilience Centers, providing shelter and resources during climate and other emergencies. The program will also fund ongoing year-round community services and programs that build overall community resilience.

Application Deadline: September 18, 2023. [Learn More](#)

Reconnecting Communities: Highways to Boulevards Program

NEW!

The California Department of Transportation has established \$149 million for the conversion of underutilized highways into multi-modal corridors to reconnect communities divided by transportation infrastructure. The historical harm will be addressed through community-based planning to address the transportation barrier.

Application Deadline: September 20, 2023. [Learn More](#)

Children and Youth Behavioral Health Initiative: Early Childhood Wraparound Services

NEW!

CA Dept. of Health Care Services (DHCS) released a Request for Application (RFA) seeking proposals for the third round of grant funding totaling \$60 million. DHCS seeks proposals to scale early childhood wraparound services among adults who work with infants, young children, expectant and new parents, and caregivers.

Application Deadline: October 6, 2023. [Learn More](#)

Equitable Community Revitalization Grants (ECRG)

NEW!

DTSC's Office of Brownfields Equitable Community Revitalization Grant will provide approximately \$185 million in grants through a competitive process for: Community-wide Assessments, Site-specific Investigations, and Site-specific Cleanups. Application Deadline: October 9, 2023. [Learn More](#)

\$125M for Consumer Electronics Battery Recycling, Reprocessing, and Battery Collection

This program aims to support the recycling of consumer electronics batteries and battery-containing devices to bolster the domestic critical material supply chain for EV batteries. Concept papers are due on August 17, 2023. Full applications are due November 29, 2023. [Learn more.](#)

Regional Climate Collaboratives (RCC) Program

NEW!

RCC funds collaboratives of cross-sectoral and community-rooted partners, seeking to advance both place-based and region-wide climate change mitigation, adaptation, and resiliency efforts. Includes various capacity building activities, such as partnership development, project and plan development, data collection, education and training, and the creation of technical assistance hubs to pursue climate investments.

Application Deadline: December 6, 2023. [Learn More](#)

FUNDING & CONTRACT OPPORTUNITIES Cont'd

Ongoing Opportunities

LA County Economic Opportunity Grants Program

Microbusinesses (under \$50,000 in revenue) in LA county may qualify for financial relief through the Economic Opportunity Grants (EOG) program. [Sign up today](#) for additional information and next steps!

U.S. DOT Discretionary Grants Dashboard

The [DOT Navigator](#) is a resource to help communities understand the best ways to apply for grants, and to plan for and deliver transformative infrastructure projects and services.

Build Back Better with LA County Contracting Opportunities

With resources from the American Rescue Plan Act (ARPA), LA County is working to partner with community service providers and businesses that can help our communities recover. To learn about current solicitations and contracting opportunities, [visit here](#).

Thriving Communities Program | US Department of Transportation

This fall the DOT and the Department of Housing and Urban Development (HUD) will be issuing Notices of Funding Opportunities for organizations interested in providing technical and capacity building assistance. It is expected that states, local governments, nonprofits, and philanthropic entities will be eligible. [Learn more](#).

California Financing Coordinating Committee

The California Financing Coordinating Committee (CFCC) combines the resources of four State and two Federal funding agencies to provide a one-stop shop for available grants, loans and bond financing for infrastructure projects. Visit

Become a City Vendor – Culver City

Culver City welcomes the opportunity to foster business relationships with high-quality suppliers and service providers at the best value for our city. The Purchasing Division is responsible for the procurement of equipment, goods and services for all City departments, divisions and offices. To register: [Become a City Vendor](#)

Procurement Division of The Department of General Services (DGS)

Supports the State of California's small business (SB) and disabled veteran business enterprise (DVBE) firms through outreach, education, advocacy and certification services. This branch processes certification applications, addresses certification inquiries, conducts outreach to businesses, and supports buyers throughout the state to work with SBs and DVBEs. Call 800-559-5529 or visit [Procurement Division \(ca.gov\)](#) to learn more.

Cal eProcure

The State of California's home for state procurement and certification programs. Through this system business owners can learn how to sell to the State, search bid opportunities, get certified as a Small Business (SB) or Disabled Veteran Business Enterprises (DVBE), and find training and resources. [Visit Cal eProcure](#)

FUNDING & CONTRACT OPPORTUNITIES Cont'd

Small Business (SB) / Disabled Veteran Business Enterprise (DVBE) Advocate Directory

The State of California agencies, boards, departments, and panels that have SB/DVBE Advocates can be found in the SB/DVBE Advocate Directory. The directory can help you find and connect with the advocate for the agency you would like to work with to learn more about their department's procurement needs and future contracting opportunities. **Some agencies have chosen to have a SB/DVBE First Policy. Click here to learn more about that designation. Find Your SB/DVBE Advocate

Division of Procurement and Contracts (DPAC) at the California Department of Transportation (Caltrans)

Caltrans commits to an overall Small Business contracting goal of 25 percent and Disabled Veteran Business Enterprise goal of 5 percent. Interested businesses can call 916-227-6000 or visit [Procurement and Contracts \(DPAC\) | Caltrans](#).

TOOLS & SERVICES

Small Business Services

CalOSBA Small Business Centers

CA Office of the Small Business

Advocate

Small business technical assistance centers in over 30 languages. No-cost one-on-one consulting and low-cost training services and programs. [More Info](#)

Free Legal Support for Small Business

LA County WDACS

Free legal aid and rent relief to small business owners affected by COVID-19. [Visit here](#) or call 1-866-375-9511 to learn more & determine eligibility.

Learn How to Contract with LA County

The Procurement Technical Assistance Center (PTAC)

Interested businesses can [visit here](#) to sign up for a tailored assessment by a Small Business Counselor.

Tax Services

Apply for Tax Exempt Status

CA Franchise Tax Board

Tools and guidance for charities and nonprofits seeking tax exemptions. [Visit](#)

Online Taxpayer Services

LA County Treasurer and Tax Collector

Pay property tax and apply for a business license. [Visit](#)

Online Taxpayer Services

LA City Office of Finance

Services, forms, tax education, and FAQs. [Visit](#)

Tax Guide for Nonprofit Organizations

CA Dep. of Tax and Fee Administration

[Visit](#)

Taxpayers' Rights Advocate

CA Dep. of Tax and Fee Administration

Assistance with rights violations in the audit or collection of taxes or fees. [Visit](#)

Helpful Tools

Parklet Permits

Parklets are permanent installations to expand outdoor restaurant dining, create a customer waiting area, display art, or plant a garden.

Culver City [Parklets - Culver City](#)

LA City [Parklets | \(lacity.org\)](#)

EDD Employer Services Online

Payroll services, eWOTC, and SIDES E-Response. [Employer Services Online \(ca.gov\)](#)

Let's Volunteer LA

A directory launched by Los Angeles Mayor Garcetti in partnership with Inspiring Services. Nonprofits in LA County can post their information and locals can find places they to volunteer. [Lets Volunteer LA](#)

LA Law Library

Self-help resources, legal research, free consultations, classes, & events. Free and low-cost. Main library located Downtown. [lalawlibrary.org/](#)

DIR Small Business Portal

CA Dep. of Industrial Relations

Guidance on workplace laws. [Visit](#)

California Grants Portal

CA State Library

One destination to find all grants and loans offered on a competitive or first-come basis by California state agencies. [Visit](#)

NEW!

Free Training & Educational Resources

Technical Assistance Program (TAP)

PG&E and Community Partners

Free online classes for small businesses on a variety of topics including supply chains, crisis messaging, cybersecurity, and more. [More Info](#)

Start a Business in Culver City

Information on the requirements to do business in Culver City. Connect with the Business Resource Center. [More Info](#)

Strategic Partnership Program (SPP)

Clark Construction and Community Partners

Free executive education program for minority-, women-, and veteran-owned firms working in construction, engineering, and architecture. [More Info](#)

Sidewalk & Park Vendor Permit Program

Free workshops, webinars, and business counseling. [More Info](#)

Charity Registration & Guidelines

Office of the Attorney General

Register a charity, submit annual disclosures, learn best practices, and review charitable giving laws. [Visit](#)

FOR MORE INFO & SERVICES



Phone: 888-211-0644 510 S. Vermont Ave., 11th Floor Los Angeles, CA 90020 LA County [WDACS](#)



<https://dyd.lacounty.gov/>



Los Angeles District Office
Phone: 213-634-3855 312 N. Spring St. Los Angeles, CA 90012
www.sba.gov/district/los-angeles



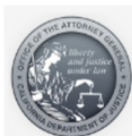
Phone: 1-877-345-4633 1325 J Street, Suite 1800 Sacramento, CA 95814 calosba.ca.gov/



Phone: (844) 663-4411 200 North Spring Street, Room 101 Los Angeles, CA 90012
<https://finance.lacity.org/>



Phone: 800-852-5711 (213) 897-5196 300 South Spring Street, Suite 5704 Los Angeles, CA 90013 Email: FTBSmallBusinessLiaison@ftb.ca.gov



ROB BONTA
Attorney General

Charities: (916) 210-6400

Advocate for Small Business (SB) and Disabled Veteran Business Enterprise (DVBE) and Small Business Liaison: (916) 210-6358 Advocate@doj.ca.gov



Culver City Business Hotline
(310) 253-5765

City of Culver City - City Hall
9770 Culver Blvd. Culver City, CA 90232



Business Licenses: 213.974.2011
Email: businesslicense@ttc.lacounty.gov
<https://ttc.lacounty.gov/>



California Financing
Coordinating Committee

<https://www.cfcc.ca.gov/>

INFRASTRUCTURE LA

<https://infrastructurela.org/>



State of California
Department of
Industrial Relations

Email: DIRInfo@dir.ca.gov
<https://www.dir.ca.gov/>