

The Exchange

MAJORITY LEADER ISAAC G. BRYAN | OCTOBER | 2023

Resources for local small businesses, nonprofits, and community groups.



NEW THIS MONTH



2023 CAPACITY-STRENGTHENING GRANTS FOR IMMIGRANT-FOCUSED CBOS

The Los Angeles County Office of Immigrant Affairs is expanding the *Capacity-Strengthening for Immigrant-Focused Community-Based Organizations* grant program. This grant program intends to provide direct investments to immigrant-focused Legal Service Providers or Case Management Organizations. It will focus on enhancing the quality of legal services for immigrants in our community by integrating case management services, or organizations with case management services that seek to strengthen and/or expand existing partnerships with legal service providers.

A total of 18 organizations will be selected for \$125,000 grant awards. The application period is open now through October 27, 2023. To learn more and to apply, [click here](#).



Do you have information about promising, innovative programs supporting youth in Los Angeles County? DYD would love to hear from you!

The County of Los Angeles Department of Youth Development (DYD) has released a [Request for Information \(RFI\)](#) to identify and understand the capacity of community-based providers for Youth Mentorship and Academic Support Programs, Youth Intervention and Wellness Programs, and Youth Development and Employment Opportunity Programs

Please [click here](#) to respond **by Friday, Oct. 20th at 12pm.**

Please Note: This is not a solicitation, and your response does not infer a contract or in any way obligate the County to enter into contract pursuant to this request.



Upcoming Events

OCT 12

Community Change Grants Indirect Costs Limitation Webinar. EPA. [Register](#)

OCT 14

LA Business & Financial Empowerment Summit. Presented by LA Mayor Bass. [Register](#)

OCT 18

Get in the Game: Procurement Fair. OneLA. [Register](#)

Investing in Local Leadership to Advocate for Equitable Climate Resilience. Free webinar. CA Water Boards. [Register](#)

OCT 19


Financing: Preparing for the Lender. SBA Virtual Event. [Info](#)

OCT 25

data.census.gov for Beginners. Free webinar. [Info](#)

LOS ANGELES BUSINESS & FINANCIAL EMPOWERMENT SUMMIT

PRESENTED BY THE LOS ANGELES MAYOR'S OFFICE

SPONSORED BY BMO 

Access On-Site Services

Saturday, October 14, 2023 | 9:00AM - 4:00PM

This in-person summit is an opportunity to be exposed to business resource providers, panel discussions and networking opportunities. Benefits from on-site services include procurement support, business assessments and a business certification clinic.

[Register Here](#)



GET IN THE GAME: PROCUREMENT FAIR



LOS ANGELES AREA
CHAMBER OF COMMERCE
FOUNDATION

Meet the Buyers

Wednesday, October 18, 2023 | 9:00AM - 2:00PM

Attend this in-person fair to learn about business forecasting and contracting opportunities and procurement of raw materials, manufactured parts, professional services, transportation and construction. Pre-screened one-on-one matchmaking appointments available for businesses who register and attend one of the October 3rd virtual training sessions.

[Register Here](#)

SBA Microloan & Small Business Loan

[Get Information Here](#)

Businesses located in Los Angeles County and nearby counties may be eligible for a microloan for \$500-\$50,000 or a small business loan for \$50,000-\$350,000. Loan funds may be used for business operations, equipment or credit building.

YOUTH DEVELOPMENT NETWORK

VIRTUAL REGIONAL WORKGROUPS

SOUTH CENTRAL LA: 10/11, 11/8, and 12/6 from 3:00 PM – 4:30 PM

ANTELOPE VALLEY: 10/12, 11/9, and 12/7 from 3:30 PM – 5:00 PM

EAST LOS ANGELES: 10/18, 11/15, and 12/13 from 3:00 PM – 4:30 PM



Imagine a network of care where youth and families can find and access the services, opportunities, and support they need to thrive. Join the Youth Development Network Public Workgroups to make that a reality!

These monthly workgroups are open to all interested partners, including youth, young adults, system-impacted people, formerly incarcerated people, parents, caregivers, youth-serving professionals, community-based organizations, school partners, County departments, local government, etc.

The workgroups will be a collaborative and strategic space where together we will create a network of care where youth and families can access the services, supports, and resources they need to thrive. Please join the Youth Development Network Public Workgroup to make that a reality!

Please note that the YDNs will be piloted in the Antelope Valley, East LA, and South Central LA. Each region will have its own workgroup on different dates. If you are connected to more than one region, you are welcome to join multiple workgroups.

[South LA Workgroup Registration](#)



Learning Series: Building Water Equity and Climate Resilient Communities for ALL

The Urban Waters Learning Network is hosting a webinar series to highlight a variety of strategies that community-based organizations can use to help their communities anticipate, prepare for, and respond to climate risks such as flooding, coastal storms and drought, with a focus on protecting community members who are most vulnerable to climate threats.

At the end of this learning series, participants will:

- Understand the historical context of climate inequities and be able to initiate local conversations to help residents and stakeholders understand the relationship between historic land use/housing policies and predicted impacts of climate change, in particular with regards to water.
- Understand and describe how climate change impacts are felt through water: riverine, urban and coastal flooding, drought and water scarcity, water pollution and more, and how restoration initiatives improve community resilience.
- Identify key practices of community-driven climate resilience and gain tools for organizing community members and communicating local priorities to decision-makers more effectively.

To learn more about each session, visit:

<https://urbanwaterslearningnetwork.org/learning-series-building-water-equity-and-climate-resilient-communities-for-all/>.

**Upcoming
Session**

Investing in Local Leadership to Advocate for Equitable Climate Resilience

- October 18, 2023 at 10 am PT / 1 pm ET
- Register: <https://rivernetwork-org.zoom.us/meeting/register/tZlvfu-hqz8oEtHZHp1g0dCn6nsf0dK0VAIT>

LA Regional Small Business Legal Aid Program

FREE
Events

Sept.
28

Entity Selection

Learn about types of legal entities, key elements of each legal form and basic start-up steps.

Oct.
17

All About Contracts

Learn about contract formation and enforceability, contract terms, broken contracts and more.

Oct.
19

Know Your Rights for Commercial Tenants

Learn about commercial leasing, including rent debt, negotiation tips, and protections.

Oct.
24

Protecting Your Intellectual Property

Learn about the basics of trademarks, copyrights, patents and trade secrets

Nov.
16

Know Your Rights for Commercial Tenants

Learn about commercial leasing, including rent debt, negotiation tips, and protections.

To register:
For questions:

Visit www.lafla.org/small-business/
Call 1-866-375-9511



FUNDING & CONTRACT OPPORTUNITIES

Upcoming Deadlines

L.A. County's Care First Community Investment (CFCI) Care Grant 25 PROGRAM AREAS

The LA County Justice, Care and Opportunities Department (JCOD) has officially launched the third year of funding opportunities through L.A. County's Care First Community Investment (CFCI) Care Grant. All community-based organizations that have expertise and capacity in any of the 25 program areas, are strongly encouraged to apply. For more information, to find out if you qualify, or to register for webinars that will walk you through the process, visit JCOD's Third-Party Administrator, Amity's website: [click here](https://www.amityfdn.org/tpa) or go to <https://www.amityfdn.org/tpa>.

EPA Community Change Grant Program

Provides funding for financial and technical assistance to carry out environmental and climate justice activities to benefit underserved and overburdened communities. EPA expects the Community Change Grants NOFO to be issued in early autumn of 2023 and applications will remain open 12 months. Applications will be reviewed and selected on a rolling basis based on available funding. [More info](#).

Department of Youth Development (DYD) Diversion Funding

DYD is seeking to contract with organizations to provide Diversion and Development Services to youth who have come into contact or are at risk of coming into contact with the justice system. Click [here](#) to learn more and apply by October 27, 2023.

EPA Brownfields Multipurpose, Assessment, and Cleanup Grants

These Brownfields Grants allow more vacant and abandoned properties to be turned into community assets that will attract jobs and promote economic revitalization in communities. The application submission deadline is November 13, 2023. For more information and resources on the applications visit: <https://www.epa.gov/brownfields/marc-grant-application-resources#Open%20Solicitations>

\$125M for Consumer Electronics Battery Recycling, Reprocessing, and Battery Collection

This program aims to support the recycling of consumer electronics batteries and battery-containing devices to bolster the domestic critical material supply chain for EV batteries. Concept papers are due on August 17, 2023. Full applications are due November 29, 2023. [Learn more](#).

Ongoing Opportunities

LA County Economic Opportunity Grants Program

Microbusinesses (under \$50,000 in revenue) in LA county may qualify for financial relief through the Economic Opportunity Grants (EOG) program. [Sign up today](#) for additional information and next steps!

U.S. DOT Discretionary Grants Dashboard

[The DOT Navigator](#) is a resource to help communities understand the best ways to apply for grants, and to plan for and deliver transformative infrastructure projects and services.

Build Back Better with LA County Contracting Opportunities

With resources from the American Rescue Plan Act (ARPA), LA County is working to partner with community service providers and businesses that can help our communities recover. To learn about current solicitations and contracting opportunities, [visit here](#).

Thriving Communities Program | US Department of Transportation

This fall the DOT and the Department of Housing and Urban Development (HUD) will be issuing Notices of Funding Opportunities for organizations interested in providing technical and capacity building assistance. It is expected that states, local governments, nonprofits, and philanthropic entities will be eligible. [Learn more](#).

California Financing Coordinating Committee

The California Financing Coordinating Committee (CFCC) combines the resources of four State and two Federal funding agencies to provide a one-stop shop for available grants, loans and bond financing for infrastructure projects. Visit

Become a City Vendor – Culver City

Culver City welcomes the opportunity to foster business relationships with high-quality suppliers and service providers at the best value for our city. The Purchasing Division is responsible for the procurement of equipment, goods and services for all City departments, divisions and offices. To register: [Become a City Vendor](#)

Procurement Division of The Department of General Services (DGS)

Supports the State of California's small business (SB) and disabled veteran business enterprise (DVBE) firms through outreach, education, advocacy and certification services. This branch processes certification applications, addresses certification inquiries, conducts outreach to businesses, and supports buyers throughout the state to work with SBs and DVBEs. Call 800-559-5529 or visit [Procurement Division \(ca.gov\)](#) to learn more.

Cal eProcure

The State of California's home for state procurement and certification programs. Through this system business owners can learn how to sell to the State, search bid opportunities, get certified as a Small Business (SB) or Disabled Veteran Business Enterprises (DVBE), and find training and resources. [Visit Cal eProcure](#)

Small Business (SB) / Disabled Veteran Business Enterprise (DVBE) Advocate Directory

The State of California agencies, boards, departments, and panels that have SB/DVBE Advocates can be found in the SB/DVBE Advocate Directory. The directory can help you find and connect with the advocate for the agency you would like to work with to learn more about their department's procurement needs and future contracting opportunities. **Some agencies have chosen to have a SB/DVBE First Policy. Click here to learn more about that designation. Find Your SB/DVBE Advocate

Division of Procurement and Contracts (DPAC) at the California Department of Transportation (Caltrans)

Caltrans commits to an overall Small Business contracting goal of 25 percent and Disabled Veteran Business Enterprise goal of 5 percent. Interested businesses can call 916-227-6000 or visit [Procurement and Contracts \(DPAC\) | Caltrans](#).

TOOLS & SERVICES

Small Business Services

CalOSBA Small Business Centers

CA Office of the Small Business Advocate
Small business technical assistance centers in over 30 languages. No-cost one-on-one-consulting and low-cost training services and programs. [More Info](#)

Learn How to Contract with LA County

The Procurement Technical Assistance Center (PTAC)
Interested businesses can [visit here](#) to sign up for a tailored assessment by a Small Business Counselor.

Tax Services

Apply for Tax Exempt Status

CA Franchise Tax Board
Tools and guidance for charities and nonprofits seeking tax exemptions. [Visit](#)

Online Taxpayer Services

LA County Treasurer and Tax Collector
Pay property tax and apply for a business license. [Visit](#)

Online Taxpayer Services

LA City Office of Finance
Services, forms, tax education, and FAQs. [Visit](#)

Tax Guide for Nonprofit Organizations

CA Dep. of Tax and Fee Administration
[Visit](#)

Taxpayers' Rights Advocate

CA Dep. of Tax and Fee Administration
Assistance with rights violations in the audit or collection of taxes or fees. [Visit](#)

Helpful Tools

Parklet Permits

Parklets are permanent installations to expand outdoor restaurant dining, create a customer waiting area, display art, or plant a garden.
Culver City [Parklets - Culver City](#)
LA City [Parklets | \(lacity.org\)](#)

EDD Employer Services Online

Payroll services, eWOTC, and SIDES E-Response. [Employer Services Online \(ca.gov\)](#)

Let's Volunteer LA

A directory launched by Los Angeles Mayor Garcetti in partnership with Inspiring Services. Nonprofits in LA County can post their information and locals can find places they to volunteer. [Lets Volunteer LA](#)

DIR Small Business Portal

CA Dep. of Industrial Relations
Guidance on workplace laws. [Visit](#)

Free Training & Educational Resources

Technical Assistance Program (TAP)

PG&E and Community Partners

Free online classes for small businesses on a variety of topics including supply chains, crisis messaging, cybersecurity, and more. [More Info](#)

Start a Business in Culver City

Information on the requirements to do business in Culver City. Connect with the Business Resource Center. [More Info](#)

Strategic Partnership Program (SPP)

Clark Construction and Community Partners

Free executive education program for minority-, women-, and veteran-owned firms working in construction, engineering, and architecture.

[More Info](#)

Sidewalk & Park Vendor Permit Program

Free workshops, webinars, and business counseling.

[More Info](#)

Charity Registration & Guidelines

Office of the Attorney General

Register a charity, submit annual disclosures, learn best practices, and review charitable giving laws. [Visit](#)

Legal Assistance & Information

LA Law Library

Self-help resources, legal research, free consultations, classes, & events. Free and low-cost. Main library located Downtown.

lalawlibrary.org/

Free Legal Support for Small Business

LA County WDACS

Free legal aid and rent relief to small business owners affected by COVID-19. [Visit here](#) or call 1-866-375-9511 to learn more & determine eligibility.

FOR MORE INFO & SERVICES



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Vermont Ave., 11th Floor Los
Angeles, CA 90020 LA County
[WDACS](#)



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Street, Suite 1800 Sacramento,
CA 95814 [calosba.ca.gov/](#)



<https://www.cfcc.ca.gov/>



<https://infrastructurela.org/>



Email: DIRInfo@dir.ca.gov
<https://www.dir.ca.gov/>



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<https://finance.lacity.org/>



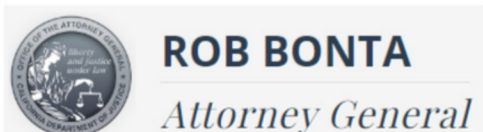
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a.gov](mailto:FTBSmallBusinessLiaison@ftb.ca.gov)



Business Licenses: 213.974.2011
Email:
businesslicense@ttc.lacounty.gov
<https://ttc.lacounty.gov/>



Charities: (916) 210-6400

Advocate for Small Business (SB)
and Disabled Veteran Business
Enterprise (DVBE) and Small
Business Liaison: (916) 210-6358
Advocate@doj.ca.gov



Culver City Business Hotline
(310) 253-5765

City of Culver City - City Hall
9770 Culver Blvd. Culver City,
CA 90232



(800) 399-4529

<https://lafla.org/>