

The Exchange

ASSEMBLYMEMBER ISAAC G. BRYAN | JANUARY | 2024

Resources for local small businesses, nonprofits, and community groups.



NEW THIS MONTH



As part of an exciting new development at Vermont and Manchester, LA County has dedicated space and assistance for an established small business ready to take the next step and launch their own brick-and-mortar location in South Los Angeles.

The LA County Launch Pad will provide a street-level space for a local business to situate itself for a minimum of 12 months to help foster growth and stability. Take advantage of low to no-cost rent, along with NO COST mentorship, business guidance, and access to capital from the County's Office of Small Business to propel your business forward. The commercial space, located at South Vermont and West Manchester, will be ready for occupancy as early as October 2024.



During this webinar, contractors will discover the fundamentals of bonding and why it is necessary for public works projects. Businesses looking to do work with LA County and Metro will hear first-hand about upcoming construction opportunities.

[Register Here](#)

Upcoming Events

JAN 12

Programa Construye tu Sueño. Webinar Gratis. [Regístrate](#)

JAN 17

Internet and Home-based Businesses Webinar. CDTFA Free Online Class. [Register](#)

Procurement 1.0 Series: Doing Business with City of LA. LA Library Online. [RSVP](#)

JAN 23

A Thematic Session on Diversity, Equity, and Inclusion: Evidence from the Microdata. Census Bureau. Free Webinar. [More Info](#)

JAN 24

Women's Policy Council Virtual Meeting. LA Chamber of Commerce. [Register](#)

JAN 31

Economic Outlook. WLAC Forum. [Register](#)

Join LA County's Office of Small Business team every 3rd Thursday of the month for training, updates on programs, resources, etc. [Register](#)

department of economic opportunity
COUNTY OF LOS ANGELES

STREET VENDING ORDINANCE

Listening Sessions

Join the DEO team and share your feedback about the upcoming sidewalk vending ordinance for LA County unincorporated areas. Our listening sessions will cover:

- Monday, January 8, 2024 @6:00pm
East LA Library (English Session)
4837 E. 3rd St, Los Angeles, CA 90022
- Thursday, January 11, 2024 @4:30pm
Duarte Library (English Session)
1301 Buena Vista St, Duarte, CA 91010
- Virtual Sessions - English Sessions
10:00 am - Wednesday, December 20, 2023
5:00 pm - Thursday, January 4, 2024
- Virtual Sessions - Spanish Sessions
5:00 pm - Wednesday December 27, 2023
5:00 pm - Tuesday, January 9, 2024

SCAN HERE



Scan QR code or visit link below to register:
bit.ly/1000Bizevents

Register at: bit.ly/1000Bizevents

Logos: City of Los Angeles, County of Los Angeles, Department of Public Health, LA County Planning, and various community organizations.

LA REGIONAL Small Business Legal Aid PROGRAM

Legal Aid for Small Businesses

Eligible businesses can receive free services, which include contract drafting and review, employee safety, wages, paid leave and benefits and other legal services.

[Get Information Here](#)

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[Get Information Here](#)

ARE YOU A BUSINESS INTERESTED IN HELPING REFUGEES IN L.A. COUNTY?

DPSS is issuing a Request for Statement of Qualifications (RFSQ) to begin the process of identifying qualified vendors who can provide Refugee Employment and Acculturation Services (REAS). These services help break down cultural and linguistic barriers through sensitive employment and coordinated support services.



Questions? Email:
REAS-RFSQ2024@dpss.lacounty.gov

dpss.lacounty.gov

dpss

DPSS is seeking vendors interested in helping residents in L.A. County's refugee communities. Visit [Contract Opportunities](#) to learn more and access documents for information. If you have questions, please email REAS-RFSQ@dpss.lacounty.gov.

department of economic opportunity
COUNTY OF LOS ANGELES

EMPLOYEE OWNERSHIP LA COUNTY

Business owners can access no-cost education and technical assistance to help sell and offer employees a chance to take full company ownership.



BOOK A FREE CONSULTATION OR JOIN AN UPCOMING EVENT



SCAN ME

opportunity.lacounty.gov/employee-ownership/

Visit our office hours every first Wednesday of the month:
East LA Entrepreneur Center
4716 East Cesar E. Chavez Avenue, Building B

{ Project Equity }

BUSINESS ASSISTANCE PROGRAMS



Emergency Management Department

10 Freeway - Local Business Assistance

To ensure impacted businesses receive emergency assistance, the City of Los Angeles is hosting a Local Business Assistance Resource Center in partnership with other government agencies and community-based organizations.

[Get Information Here](#)

\$30 BILLION CAPITAL IMPROVEMENT PROGRAM

CONSTRUCTION FORECAST 2024 INDUSTRY FORUM



LAWA LAX VNY

Los Angeles World Airports is hosting an in-person forum for businesses to learn about the many upcoming contract opportunities such as the Imperial Highway Northside Aesthetic Improvements, the Van Nuys Airport Taxiway Reconstruction and more.

[Register Here](#)

Partnership Opportunity



WHAT WE DO

As the Community Engagement Team (Health Equity) at WIN, we embody the organization's passion and commitment to making a genuine difference in the lives of young children and their families. Through our community engagement work, we ensure that children and their caregivers not only receive the resources and support they rightfully deserve but also prosper in an environment that celebrates their potential. It is our belief and mission that with the right nurturing, every family can shine, build resilience and thrive.



QUÉ HACEMOS

Como Equipo de Participación Comunitaria (Equidad en Salud) de WIN, encarnamos la pasión y el compromiso de la organización de marcar una diferencia genuina en las vidas de los niños pequeños y sus familias. A través de nuestro trabajo de participación comunitaria, garantizamos que los niños y sus cuidadores no solo reciban los recursos y el apoyo que merecen, sino que también prosperen en un entorno que celebre su potencial. Nuestra creencia y misión es que, con la atención adecuada, cada familia puede brillar, desarrollar resiliencia y prosperar.



OUR MISSION

WIN empowers families with young children to build resilience and thrive by strengthening relationships within families and communities.

NUESTRA MISIÓN

WIN ayuda a las familias con niños pequeños a desarrollar su capacidad de recuperación y prosperar mediante el fortalecimiento de las relaciones familiares y comunitarias.

ELIGIBILITY

- Prenatal Families
- Community organizations serving families with children 0-5 and expecting parents including childcare providers, preschools and early head starts
- Families at risk from the impacts of ACE's
- Families that reside within the following zip codes:

ELEGIBILIDAD

- Familias prenatales
- Organizaciones comunitarias que atienden a familias con niños de 0 a 5 años y a futuros padres, incluidas guarderías, centros preescolares y centros de atención temprana.
- Familias en riesgo por los impactos de ACE
- Familias que residen dentro de los siguientes códigos postales:

o 90008
o 90016
o 90037
o 90043

o 90044
o 90047
o 90062
o 90018

o 90056

OUR SERVICES

- Provide mental health resources and concrete resources including diapers, wipes, food and child care items
- Educate the community about the positive effects of CRM - Community Resiliency Model
- Prioritize and enhance AA/Black family engagement
- Advocate and bolster flagship projects such as HealthNet's Neighborhood Equity Council and First 5/Help Me Grow's Listening Sessions



CONTACT US
(424) 209-8843

NUESTROS SERVICIOS

- Proporcionar recursos de salud mental
- Educar a la comunidad sobre los efectos positivos del Modelo de Resiliencia Comunitaria (CRM).
- Priorizar y mejorar la participación de las familias AA/Negras
- Defender y reforzar proyectos emblemáticos como el Consejo de Equidad Vecinal de HealthNet y las Sesiones de Escucha de Primeros 5/Ayúdame a Crecer

www.winla.org
vertises@winla.org

5601 W. Slauson Ave. Suite 220
Culver City, CA 90230

FUNDING & CONTRACT OPPORTUNITIES

Upcoming Deadlines

California Environmental Grassroots Fund

The goals of the Grassroots Fund are to strengthen and diversify the capacity of the grassroots base of California's environmental movement, provide grantees with training opportunities, as well as scholarship funds, to develop diverse skills, enable communities that often fall through the cracks of traditional funding processes to gain crucial recognition and support, and lastly offer fiscal sponsorship to allow groups that lack 501(c)3 status to receive grant funds. Eligible Recipients: Nonprofits. First round of applications close February 1, 2024. [Learn More](#)

EPA Community Change Grants

Approximately \$2 billion dollars in [Inflation Reduction Act](#) funds have been announced in environmental and climate justice activities to benefit disadvantaged communities through projects that reduce pollution, increase community climate resilience, and build community capacity to address environmental and climate justice challenges. Deadline to apply is November 21, 2024. [Learn More](#)

California Advanced Services Fund (CASF) Adoption Account

The Broadband Adoption Account provides grants to increase publicly available or after-school broadband access and digital inclusion, such as grants for digital literacy training programs and public education to communities with limited broadband adoption. Application cycle dedadline: July 1, 2024. [Apply](#)

Grant Opportunity for the Expansion of Family Resource Centers, 2022-2025

Grantees will increase activities, supports, and services especially for families and communities that have been historically underserved, marginalized, and adversely affected by persistent poverty and other stressors, including Black, brown, indigenous, migrant, and LGBTQ+ children and families, and rural communities. Applications are currently being accepted. Up to five grants may be awarded. [Learn More](#)

High Road Training Partnership Resilient Workforce Program (RWP)

The CWDB understands long-term, low-wage work is a significant problem for the future of California and seeks to build systems to promote access and advancement to better-paying jobs. This initiative will continue to tackle this issue by focusing on industry as an organizing principle, and building partnerships that develop skills employers need in ways that secure stronger economic opportunities for low-income workers. [Learn More](#)

California Cultural and Historical Endowment Museum Grant

California Cultural and Historical Endowment's Museum Grant Program is intended to solicit proposals for program projects, small capital projects, or a combination of program and capital projects that assist and enhance museums that are deeply rooted in, and reflective of, previously underserved communities and have been severely affected by COVID-19. [Learn More](#)

Sony Corporation of America Grants

Sony Corporation of American and its operating companies offer funding to programs that support education and creative, artistic, technical, and scientific skills that are necessary for tomorrow's workforce. The company welcomes requests for support throughout the year. [Learn More](#)

FUNDING & CONTRACT OPPORTUNITIES Cont'd

Ongoing Opportunities

LA County Economic Opportunity Grants Program

Microbusinesses (under \$50,000 in revenue) in LA county may qualify for financial relief through the Economic Opportunity Grants (EOG) program. [Sign up today](#) for additional information and next steps!

U.S. DOT Discretionary Grants Dashboard

The [DOT Navigator](#) is a resource to help communities understand the best ways to apply for grants, and to plan for and deliver transformative infrastructure projects and services.

Build Back Better with LA County Contracting Opportunities

With resources from the American Rescue Plan Act (ARPA), LA County is working to partner with community service providers and businesses that can help our communities recover. To learn about current solicitations and contracting opportunities, [visit here](#).

Thriving Communities Program | US Department of Transportation

This fall the DOT and the Department of Housing and Urban Development (HUD) will be issuing Notices of Funding Opportunities for organizations interested in providing technical and capacity building assistance. It is expected that states, local governments, nonprofits, and philanthropic entities will be eligible. [Learn more](#).

California Financing Coordinating Committee

The California Financing Coordinating Committee (CFCC) combines the resources of four State and two Federal funding agencies to provide a one-stop shop for available grants, loans and bond financing for infrastructure projects. Visit

Become a City Vendor – Culver City

Culver City welcomes the opportunity to foster business relationships with high-quality suppliers and service providers at the best value for our city. The Purchasing Division is responsible for the procurement of equipment, goods and services for all City departments, divisions and offices. To register: [Become a City Vendor](#)

Procurement Division of The Department of General Services (DGS)

Supports the State of California's small business (SB) and disabled veteran business enterprise (DVBE) firms through outreach, education, advocacy and certification services. This branch processes certification applications, addresses certification inquiries, conducts outreach to businesses, and supports buyers throughout the state to work with SBs and DVBEs. Call 800-559-5529 or visit [Procurement Division \(ca.gov\)](#) to learn more.

Cal eProcure

The State of California's home for state procurement and certification programs. Through this system business owners can learn how to sell to the State, search bid opportunities, get certified as a Small Business (SB) or Disabled Veteran Business Enterprises (DVBE), and find training and resources. [Visit Cal eProcure](#)

FUNDING & CONTRACT OPPORTUNITIES Cont'd

Small Business (SB) / Disabled Veteran Business Enterprise (DVBE) Advocate Directory

The State of California agencies, boards, departments, and panels that have SB/DVBE Advocates can be found in the SB/DVBE Advocate Directory. The directory can help you find and connect with the advocate for the agency you would like to work with to learn more about their department's procurement needs and future contracting opportunities. **Some agencies have chosen to have a SB/DVBE First Policy. Click here to learn more about that designation. Find Your SB/DVBE Advocate

Division of Procurement and Contracts (DPAC) at the California Department of Transportation (Caltrans)

Caltrans commits to an overall Small Business contracting goal of 25 percent and Disabled Veteran Business Enterprise goal of 5 percent. Interested businesses can call 916-227-6000 or visit [Procurement and Contracts \(DPAC\) | Caltrans](#).

TOOLS & SERVICES

Small Business Services

CalOSBA Small Business Centers

CA Office of the Small Business Advocate
Small business technical assistance centers in over 30 languages. No-cost one-on-one-consulting and low-cost training services and programs. [More Info](#)

Free Legal Support for Small Business

LA County WDACS
Free legal aid and rent relief to small business owners affected by COVID-19. [Visit here](#) or call 1-866-375-9511 to learn more & determine eligibility.

Learn How to Contract with LA County

The Procurement Technical Assistance Center (PTAC)
Interested businesses can [visit here](#) to sign up for a tailored assessment by a Small Business Counselor.

L.A. Business Portal

Los Angeles County
Info and tools to plan, start, and manage a business. [Visit](#)

Tax Services

Apply for Tax Exempt Status

CA Franchise Tax Board
Tools and guidance for charities and nonprofits seeking tax exemptions. [Visit](#)

Online Taxpayer Services

LA City Office of Finance
Services, forms, tax education, and FAQs. [Visit](#)

Taxpayers' Rights Advocate

CA Dep. of Tax and Fee Administration
Assistance with rights violations in the audit or collection of taxes or fees. [Visit](#)

Online Taxpayer Services

LA County Treasurer and Tax Collector
Pay property tax and apply for a business license. [Visit](#)

Tax Guide for Nonprofit Organizations

CA Dep. of Tax and Fee Administration
[Visit](#)

Helpful Tools

Parklet Permits

Parklets are permanent installations to expand outdoor restaurant dining, create a customer waiting area, display art, or plant a garden.
Culver City [Parklets - Culver City](#)
LA City [Parklets | \(lacity.org\)](#)

Let's Volunteer LA

A directory launched by Los Angeles Mayor Garcetti in partnership with Inspiring Services. Nonprofits in LA County can post their information and locals can find places they to volunteer. [Lets Volunteer LA](#)

DIR Small Business Portal

CA Dep. of Industrial Relations
Guidance on workplace laws. [Visit](#)

EDD Employer Services Online

Payroll services, eWOTC, and SIDES E-Response. [Employer Services Online \(ca.gov\)](#)

LA Law Library

Self-help resources, legal research, free consultations, classes, & events. Free and low-cost. Main library located Downtown. [lalawlibrary.org/](#)

California Grants Portal

CA State Library
One destination to find all grants and loans offered on a competitive or first-come basis by California state agencies. [Visit](#)

Free Training & Educational Resources

Technical Assistance Program (TAP)

PG&E and Community Partners

Free online classes for small businesses on a variety of topics including supply chains, crisis messaging, cybersecurity, and more. [More Info](#)

Start a Business in Culver City

Information on the requirements to do business in Culver City. Connect with the Business Resource Center. [More Info](#)

Strategic Partnership Program (SPP)

Clark Construction and Community Partners

Free executive education program for minority-, women-, and veteran-owned firms working in construction, engineering, and architecture. [More Info](#)

Sidewalk & Park Vendor Permit Program

Free workshops, webinars, and business counseling. [More Info](#)

Charity Registration & Guidelines

Office of the Attorney General

Register a charity, submit annual disclosures, learn best practices, and review charitable giving laws. [Visit](#)

FOR MORE INFO & SERVICES



Phone: 888-211-0644 510 S. Vermont Ave., 11th Floor Los Angeles, CA 90020 LA County WDACS



<https://dyd.lacounty.gov/>



Los Angeles District Office
Phone: 213-634-3855 312 N. Spring St. Los Angeles, CA 90012
www.sba.gov/district/los-angeles



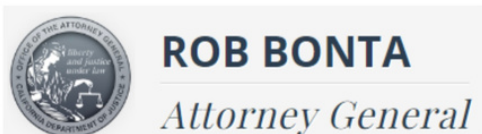
Phone: 1-877-345-4633 1325 J Street, Suite 1800 Sacramento, CA 95814 calosba.ca.gov/



Phone: (844) 663-4411 200 North Spring Street, Room 101 Los Angeles, CA 90012
<https://finance.lacity.org/>



Phone: 800-852-5711 (213) 897-5196 300 South Spring Street, Suite 5704 Los Angeles, CA 90013 Email: FTBSmallBusinessLiaison@ftb.ca.gov



Charities: (916) 210-6400

Advocate for Small Business (SB) and Disabled Veteran Business Enterprise (DVBE) and Small Business Liaison: (916) 210-6358 Advocate@doj.ca.gov



Culver City Business Hotline (310) 253-5765

City of Culver City - City Hall 9770 Culver Blvd. Culver City, CA 90232



Business Licenses: 213.974.2011
Email: businesslicense@ttc.lacounty.gov
<https://ttc.lacounty.gov/>



<https://www.cfcc.ca.gov/>



<https://infrastructurela.org/>



Email: DIRInfo@dir.ca.gov
<https://www.dir.ca.gov/>