

# The Exchange

ASSEMBLYMEMBER ISAAC G. BRYAN | JULY | 2025

Resources for local small businesses, nonprofits, and community groups.



## NEW THIS MONTH



**BALDWIN HILLS AND URBAN WATERSHEDS CONSERVANCY**

### GRANT FUNDING WORKSHOP

**LOCAL ASSISTANCE GRANTS**

- Open Space & Community Access
- Land Conservation
- Habitat Restoration
- Climate Resilience



**JULY 9TH, 2025**  
10:00AM - 12:00PM  
IN-PERSON MEETING



**HAWTHORNE MEMORIAL CENTER**  
3901 W EL SEGUNDO BLVD, HAWTHORNE, CA 90250

Visit Our Website For More  
[www.bhwc.org/grants](http://www.bhwc.org/grants)



Working capital to cover early project cost expenditures under contract awarded

## CFAP CONTRACT FINANCE ASSISTANCE PROGRAM

Access to wide range of technical services and working capital support to execute the contracts awarded and bid for new projects.

### Contract Finance Assistance Program

Businesses within Los Angeles County or nearby counties may be eligible to apply for working capital up to \$350,000 to cover early project expenditures.

Contact PACE

## Upcoming Events

### JUL 11

Secrets of Food & Product Photography Using Your Cellphone. SBA Free Webinar. [Register](#)

### JUL 14

ADA Compliance: What Every Organization Should Know. SBA Free Webinar. [Register](#)

### JUL 15

Metro's Meet the Certifiers. LA Olympics Vendor Opportunity. In-Person. [Register](#)

### JUL 28

Vision to Reality: A full Day Immersive to Launch Your Nonprofit. Free JCOD Training. [Register](#)

### JUL 30

Culver City Business Expo. Culver City Chamber. Free event. [More Info](#)

Cultural, Equity, & Inclusion Plan Workshop. LA County Arts. Online Workshop. [RSVP](#)

### JUL 31

Social Media Essentials for Business. LA Chamber Webinar. [Register](#)

Join LA County's Office of Small Business team every 3rd Thursday of the month for training, updates on programs, resources, etc. [Register](#)














LOS ANGELES COUNTY REGIONAL PARK AND OPEN SPACE DISTRICT

**DON'T  
MISS OUT!**

# Work with Us

We're seeking qualified Vendors to provide as-needed consultant services

- |   |   |   |
|---|---|---|
|  Communication and Event Support      |  Geographic Information System and Mapping       |  Program Evaluation and Compliance |
|  Community Outreach                   |  Grant Writing and Program Materials Development |  Project Technical Assistance      |
|  Document Digitization and Management |  Management Consulting                           |  Website Development and Design    |
|  Financial and Assessment Support     |  Park Planning and Policy                        |   |

Check if you're eligible - read the Request for Statement of Qualifications at

[rposd.lacounty.gov/doing-business-with-rposd](https://rposd.lacounty.gov/doing-business-with-rposd)

Questions? Email [info@rposd.lacounty.gov](mailto:info@rposd.lacounty.gov)



# We Help Entrepreneurs Like You Succeed!

## Dear Small Business Owner/Entrepreneur,

We know that running a small business takes vision, resilience, and the right support system. That's why we invite you to register with the **Small Business Development Center (SBDC) hosted by PCR Business Finance** — your dedicated partner for expert business guidance and growth.

Whether you're just getting started, seeking funding, or looking to scale your operations, we offer personalized one-on-one consulting and training workshops to support your small business needs.

### Consulting Specialties

- Business Plan Development
- Financial Management & Profit Projections
- Marketing & Social Media Strategy
- Licensing & Permits
- Legal Structure & Business Formation
- Certification (MBE, DBE, WBE, etc.)
- Government Contracting & Procurement
- Accounting & Credit Strategy
- Restaurant & Hospitality Consulting
- Strategic Planning for Growth

### Workshop Topics

- Ready, Set, Launch
- Using AI for Your Business
- Certification as a Growth Strategy
- Cash Flow, Income Statements, Balance Sheet
- Profit Projections
- Disciplined Entrepreneurship
- Tax Power Moves: Fueling Big Wins
- Restaurant Academy
- Commercial Leasing Checklist
- Smart Credit Strategy for Entrepreneurs
- Increasing Your Profits
- Forming Your Corporation
- Proof of Concept

Once registered, you'll be matched with a business advisor who can help you tackle your unique business goals and connect you to workshops and resources that fit your needs. Please don't hesitate to contact us [info@pcrsbdc.org](mailto:info@pcrsbdc.org), if you have any questions.

**START. GROW. SUCCEED.**

WITH PCR SBDC — YOUR SMALL BUSINESS RESOURCE





# County of Los Angeles

LACOUNTY.GOV



## New Vendor Registration Only Takes a Few Minutes!

Gain access to participating in bidding in many categories of commodities and services, be sought after by County Departments seeking qualified vendors, qualify for programs that provide bidding preferences, be notified by email of County bids, respond online to solicitations and access your profile at any time to make updates.

[New Vendor Registration](#)

department  
of **economic  
opportunity**  
COUNTY OF LOS ANGELES

**OSB**  
Office of Small Business



## Get Certified Today!

The Local Small Business Enterprise (LSBE), Disabled Veteran Business Enterprise (DVBE) and Social Enterprise (SE) preference programs have a bid preference where eligible businesses may receive up to 15% bid price reduction or 'preference' when bidding on certain goods and services.

For assistance, book an appointment with LA County APEX team now.

[Book an Appointment](#)

# GRANT OPPORTUNITIES

FUND YOUR VISION  
TRANSFORM YOUR WORLD

NURTURING IDEAS  
THAT SHAPE TOMORROW



Large Grant Cycle Opens in  
July for sports-based youth  
development programs for  
underserved youth.

## FUNDING & CONTRACT OPPORTUNITIES

### Upcoming Deadlines

#### Lots of Compassion Grant

Mrs. Meyer's Clean Day and KidsGardening are accepting applications for the Lots of Compassion Grant to support local leaders looking to transform vacant lots into gardens. Close Date: July 16, 2025 [Apply here.](#)

#### Environmental Enhancement and Mitigation (EEM) Grants

The Environmental Enhancement and Mitigation (EEM) Program, administered by the California Natural Resources Agency, offers grants to support projects that mitigate environmental impacts of transportation facilities. Application Deadline: July 16, 2025. [Apply Here](#)

#### Land and Climate Grant Program for LA County Land Trusts

The Land Trust Alliance and Open Space Institute are offering grants through the 2025 Land and Climate Grant Program to support land trusts in Los Angeles County. These grants aim to integrate climate change considerations into land conservation, stewardship, policy, or communications plans, focusing on issues such as habitat resilience, carbon mitigation, renewable energy siting, and community adaptation to climate impacts like extreme heat, drought, and wildfires. Application Deadline: July 16, 2025. [Apply here.](#)

#### Marian and Pink Happ Fund

The Marian and Pink Happ Fund is offering up to \$10,000 grants to nonprofit organizations that work with underprivileged children in California. Close Date: July 30, 2025. [Apply here.](#)

#### Food as Medicine



Elevance Health Foundation is funding for programs that improve clinical health outcomes for individuals with diet-related conditions and increase access to nutritious foods for populations experiencing food/nutrition insecurity. Close Date: July 31, 2025 [Apply here.](#)

#### Nourishing Neighbors Innovation Incubation Fund

Nourishing Neighbors, a program of Albertsons Companies Foundation, is accepting applications for new and innovative ideas or concepts that help end hunger forever. Close Date: Rolling Basis. [Apply here.](#)

#### Wildfire Resilience Grant

The Coastal Conservancy's Wildfire Resilience Program supports local partners to develop and implement projects that improve forest health and reduce the risk of catastrophic fire in areas where people are living near wildlands. The Conservancy will fund a wide range of activities to plan, accelerate, and support implementation of land and vegetation management activities to reduce wildfire risk to communities. Pre-applications are being accepted through a rolling process. [Learn More](#)

#### Healthy Eating Research (HER) Grants



HER has launched a special call for proposals focused on understanding how recent changes to nutrition policies and programs at the federal, state, and local levels impact nutrition, health, and economic outcomes among diverse families living with limited incomes. Proposals will be accepted on a rolling basis until all funds are committed. Grants will be awarded up to a maximum of \$50,000 and 10 months in duration. [Learn More](#)

# FUNDING & CONTRACT OPPORTUNITIES

## Upcoming Deadlines

### Community Farming Giving Circle



Roy A. Hunt Foundation is accepting applications for their Community Farming Giving Circle grant focused on improving access to local, organic, regenerative food and investing in farmers dedicated to their local communities. Close Date: August 1, 2025 [Apply here](#).



## FUNDING & CONTRACT OPPORTUNITIES Cont'd

### Ongoing Opportunities

#### LA County Economic Opportunity Grants Program

Microbusinesses (under \$50,000 in revenue) in LA county may qualify for financial relief through the Economic Opportunity Grants (EOG) program. [Sign up today](#) for additional information and next steps!

#### U.S. DOT Discretionary Grants Dashboard

The [DOT Navigator](#) is a resource to help communities understand the best ways to apply for grants, and to plan for and deliver transformative infrastructure projects and services.

#### Build Back Better with LA County Contracting Opportunities

With resources from the American Rescue Plan Act (ARPA), LA County is working to partner with community service providers and businesses that can help our communities recover. To learn about current solicitations and contracting opportunities, [visit here](#).

#### Thriving Communities Program | US Department of Transportation

This fall the DOT and the Department of Housing and Urban Development (HUD) will be issuing Notices of Funding Opportunities for organizations interested in providing technical and capacity building assistance. It is expected that states, local governments, nonprofits, and philanthropic entities will be eligible. [Learn more](#).

#### California Financing Coordinating Committee

The California Financing Coordinating Committee (CFCC) combines the resources of four State and two Federal funding agencies to provide a one-stop shop for available grants, loans and bond financing for infrastructure projects. Visit

#### Become a City Vendor – Culver City

Culver City welcomes the opportunity to foster business relationships with high-quality suppliers and service providers at the best value for our city. The Purchasing Division is responsible for the procurement of equipment, goods and services for all City departments, divisions and offices. To register: [Become a City Vendor](#)

#### Procurement Division of The Department of General Services (DGS)

Supports the State of California's small business (SB) and disabled veteran business enterprise (DVBE) firms through outreach, education, advocacy and certification services. This branch processes certification applications, addresses certification inquiries, conducts outreach to businesses, and supports buyers throughout the state to work with SBs and DVBEs. Call 800-559-5529 or visit [Procurement Division \(ca.gov\)](#) to learn more.

#### Cal eProcure

The State of California's home for state procurement and certification programs. Through this system business owners can learn how to sell to the State, search bid opportunities, get certified as a Small Business (SB) or Disabled Veteran Business Enterprises (DVBE), and find training and resources. [Visit Cal eProcure](#)

## FUNDING & CONTRACT OPPORTUNITIES Cont'd

### **Small Business (SB) / Disabled Veteran Business Enterprise (DVBE) Advocate Directory**

The State of California agencies, boards, departments, and panels that have SB/DVBE Advocates can be found in the SB/DVBE Advocate Directory. The directory can help you find and connect with the advocate for the agency you would like to work with to learn more about their department's procurement needs and future contracting opportunities. \*\*Some agencies have chosen to have a SB/DVBE First Policy. Click here to learn more about that designation. Find Your SB/DVBE Advocate

### **Division of Procurement and Contracts (DPAC) at the California Department of Transportation (Caltrans)**

Caltrans commits to an overall Small Business contracting goal of 25 percent and Disabled Veteran Business Enterprise goal of 5 percent. Interested businesses can call 916-227-6000 or visit [Procurement and Contracts \(DPAC\) | Caltrans](#).

### **California Underserved and Small Producer Program**

Direct relief producer grants for small and medium scale California agricultural producers, or small and medium scale socially disadvantaged farmers and ranchers are available through partnering organizations, and available on a rolling basis. [View grant opportunities](#).

### **Fruit Tree Orchard Grant**

The Fruit Tree Planting Foundation is donating fruit trees and plants to alleviate world hunger, combat global warming, strengthen communities and improve the surrounding air, water and soil. Applications accepted on a rolling basis. [Learn more](#).



# TOOLS & SERVICES

## Small Business Services

### CalOSBA Small Business Centers

CA Office of the Small Business Advocate  
Small business technical assistance centers in over 30 languages. No-cost one-on-one consulting and low-cost training services and programs. [More Info](#)

### L.A. Business Portal

Los Angeles County  
Info and tools to plan, start, and manage a business. [Visit](#)

### Free Legal Support for Small Business

LA County WDACS  
Free legal aid and rent relief to small business owners affected by COVID-19. [Visit here](#) or call 1-866-375-9511 to learn more & determine eligibility.

### Learn How to Contract with LA County

The Procurement Technical Assistance Center (PTAC)  
Interested businesses can [visit here](#) to sign up for a tailored assessment by a Small Business Counselor.

## Tax Services

### Apply for Tax Exempt Status

CA Franchise Tax Board  
Tools and guidance for charities and nonprofits seeking tax exemptions. [Visit](#)

### Online Taxpayer Services

LA County Treasurer and Tax Collector  
Pay property tax and apply for a business license. [Visit](#)

### Online Taxpayer Services

LA City Office of Finance  
Services, forms, tax education, and FAQs. [Visit](#)

### Tax Guide for Nonprofit Organizations

CA Dep. of Tax and Fee Administration  
[Visit](#)

### Taxpayers' Rights Advocate

CA Dep. of Tax and Fee Administration  
Assistance with rights violations in the audit or collection of taxes or fees. [Visit](#)

## Helpful Tools

### Parklet Permits

Parklets are permanent installations to expand outdoor restaurant dining, create a customer waiting area, display art, or plant a garden.  
Culver City [Parklets - Culver City](#)  
LA City [Parklets | \(lacity.org\)](#)

### EDD Employer Services Online

Payroll services, eWOTC, and SIDES E-Response. [Employer Services Online \(ca.gov\)](#)

### Let's Volunteer LA

A directory launched by Los Angeles Mayor Garcetti in partnership with Inspiring Services. Nonprofits in LA County can post their information and locals can find places they to volunteer. [Lets Volunteer LA](#)

### LA Law Library

Self-help resources, legal research, free consultations, classes, & events. Free and low-cost. Main library located Downtown. [lalawlibrary.org/](#)

### DIR Small Business Portal

CA Dep. of Industrial Relations  
Guidance on workplace laws. [Visit](#)

### California Grants Portal

CA State Library  
One destination to find all grants and loans offered on a competitive or first-come basis by California state agencies. [Visit](#)

Free Training & Educational Resources

Technical Assistance Program (TAP)

*PG&E and Community Partners*  
Free online classes for small businesses on a variety of topics including supply chains, crisis messaging, cybersecurity, and more. [More Info](#)

Start a Business in Culver City

Information on the requirements to do business in Culver City. Connect with the Business Resource Center. [More Info](#)

Strategic Partnership Program (SPP)

*Clark Construction and Community Partners*  
Free executive education program for minority-, women-, and veteran-owned firms working in construction, engineering, and architecture. [More Info](#)

Sidewalk & Park Vendor Permit Program

Free workshops, webinars, and business counseling. [More Info](#)

Charity Registration & Guidelines

*Office of the Attorney General*  
Register a charity, submit annual disclosures, learn best practices, and review charitable giving laws. [Visit](#)

## FOR MORE INFO & SERVICES



Phone: 888-211-0644 510 S. Vermont Ave., 11th Floor Los Angeles, CA 90020 LA County [WDACS](#)



<https://dyd.lacounty.gov/>



Los Angeles District Office  
Phone: 213-634-3855 312 N. Spring St. Los Angeles, CA 90012  
[www.sba.gov/district/los-angeles](http://www.sba.gov/district/los-angeles)



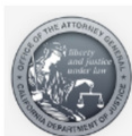
Phone: 1-877-345-4633 1325 J Street, Suite 1800 Sacramento, CA 95814 [calosba.ca.gov/](http://calosba.ca.gov/)



Phone: (844) 663-4411 200 North Spring Street, Room 101 Los Angeles, CA 90012  
<https://finance.lacity.org/>



Phone: 800-852-5711 (213) 897-5196 300 South Spring Street, Suite 5704 Los Angeles, CA 90013 Email: [FTBSmallBusinessLiaison@ftb.ca.gov](mailto:FTBSmallBusinessLiaison@ftb.ca.gov)



**ROB BONTA**  
*Attorney General*

Charities: (916) 210-6400

Advocate for Small Business (SB) and Disabled Veteran Business Enterprise (DVBE) and Small Business Liaison: (916) 210-6358 [Advocate@doj.ca.gov](mailto:Advocate@doj.ca.gov)



Culver City Business Hotline  
(310) 253-5765

City of Culver City - City Hall  
9770 Culver Blvd. Culver City, CA 90232



Business Licenses: 213.974.2011  
Email: [businesslicense@ttc.lacounty.gov](mailto:businesslicense@ttc.lacounty.gov)  
<https://ttc.lacounty.gov/>



California Financing  
Coordinating Committee

<https://www.cfcc.ca.gov/>

**INFRASTRUCTURE LA**

<https://infrastructurela.org/>



State of California  
Department of  
Industrial Relations

Email: [DIRInfo@dir.ca.gov](mailto:DIRInfo@dir.ca.gov)  
<https://www.dir.ca.gov/>